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ENHANCED USE LEASING

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What is Enhanced Use Leasing?

- Leverage DoD assets that are currently available but not excess to the Military's needs
- Receive rent in cash or in-kind services no-less-than FMV of asset

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Why Lease?

- Off-set declining Operation & Maintenance budgets
- Avoid cost of maintaining or razing old building
- Free-up space for increased or new missions
- Bring tenants who are synergistic with missions of installations

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How do We Lease?

- Competitive (Advertising) Process
- Source Selection Process
- Negotiation Process

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What Does the Deal Look Like?

- Army Goal – Maximize land rent by mirroring a private sector transaction
- Developer Teams
- Think Real Estate!

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Examples of EUL Projects

- Fort Sam Houston
- Walter Reed
- Camp Navajo
- Fort Detrick
- Yuma Proving Ground
- Edgewood Area of Aberdeen Proving Ground
- Maryland Blvd – Aberdeen Proving Ground
- Snake Creek, Miramar, FL

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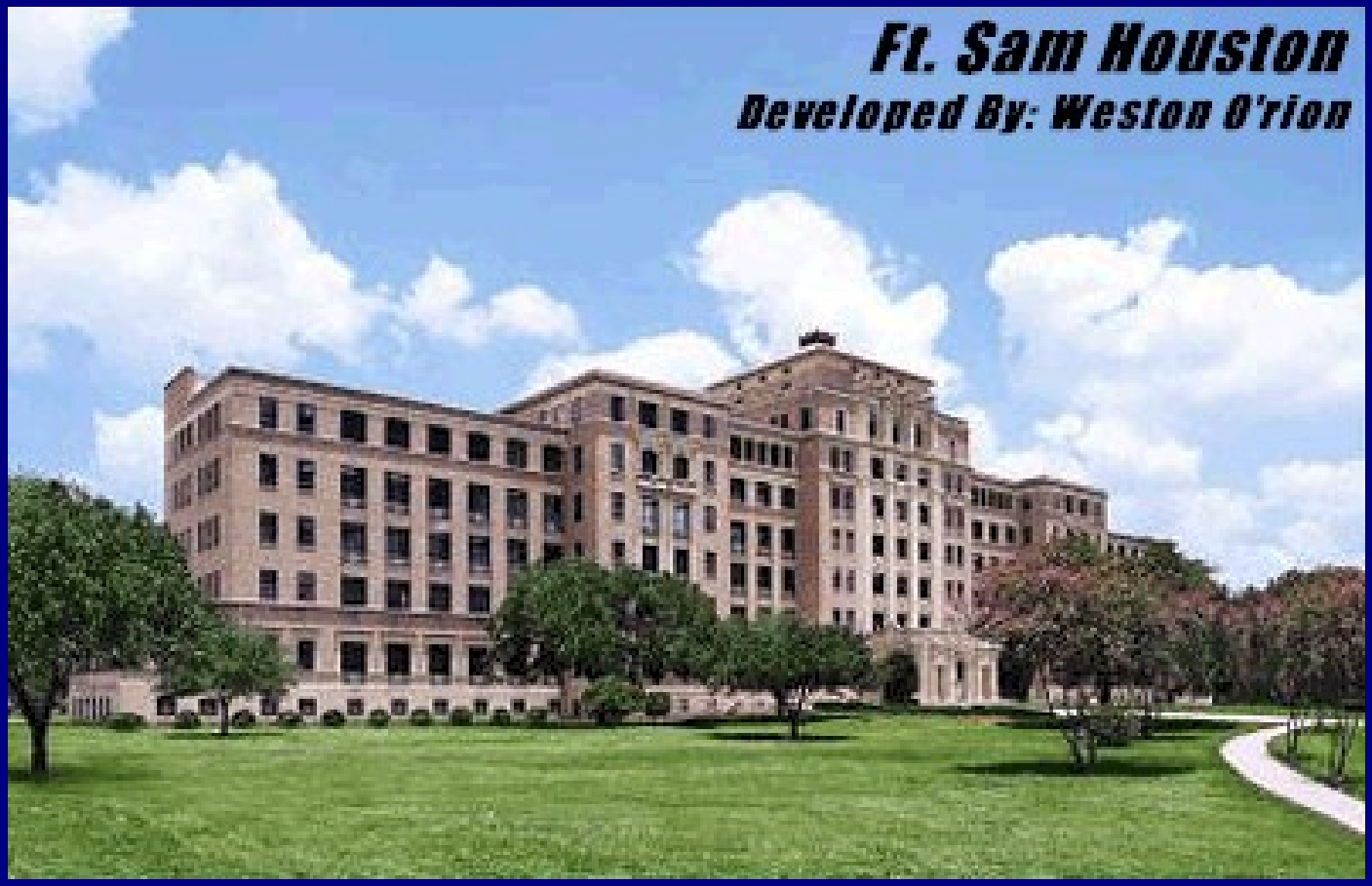
Fort Sam Houston



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Walter Reed

FOREST GLEN
CONCEPTUAL SITE PLAN
THE LESSARD ARCHITECTURAL GROUP INC.
EARH/YOUNGENTOB ASSOCIATES, INC. / THE ALEXANDER COMPANY

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Camp Navajo

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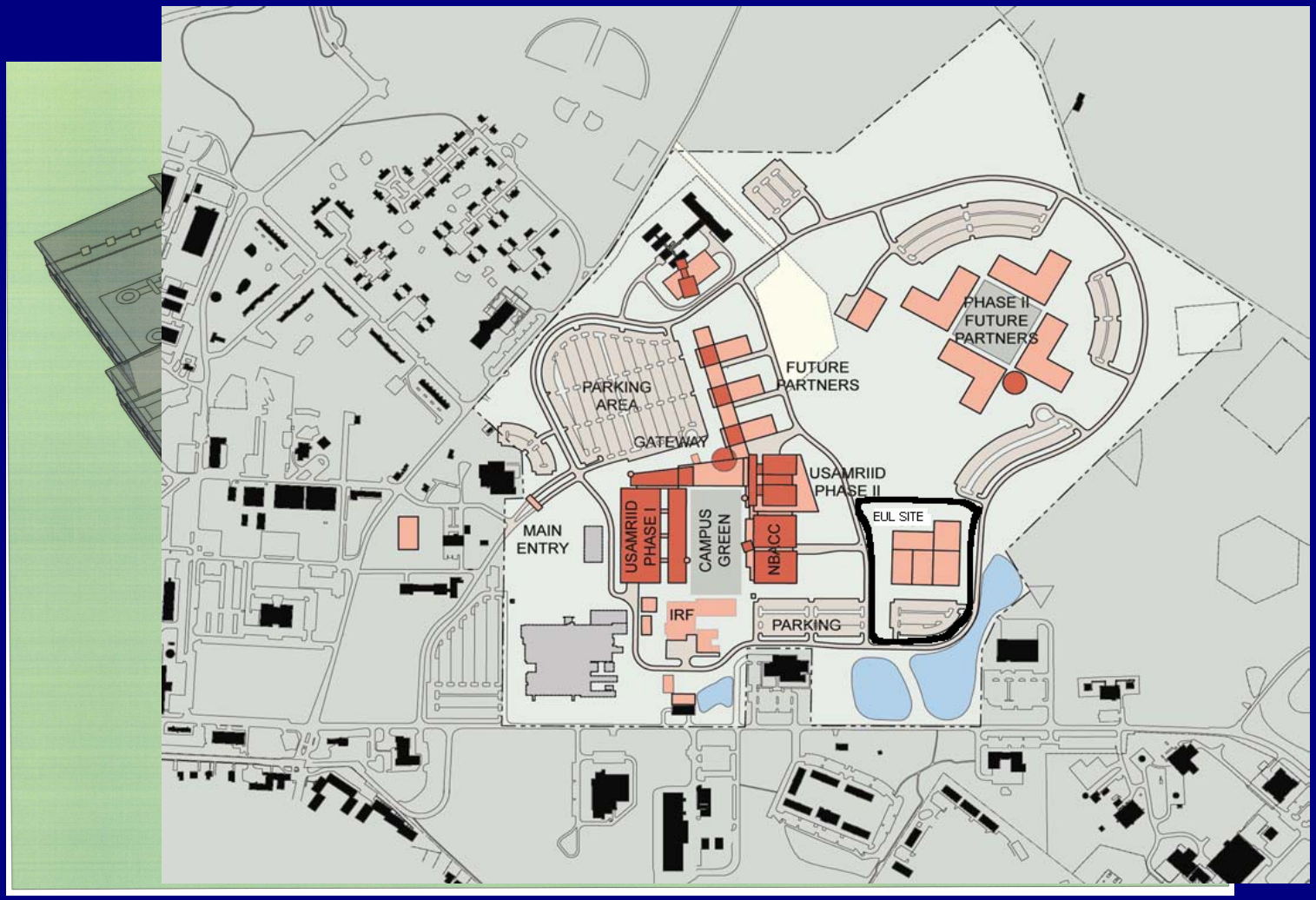
Fort Detrick



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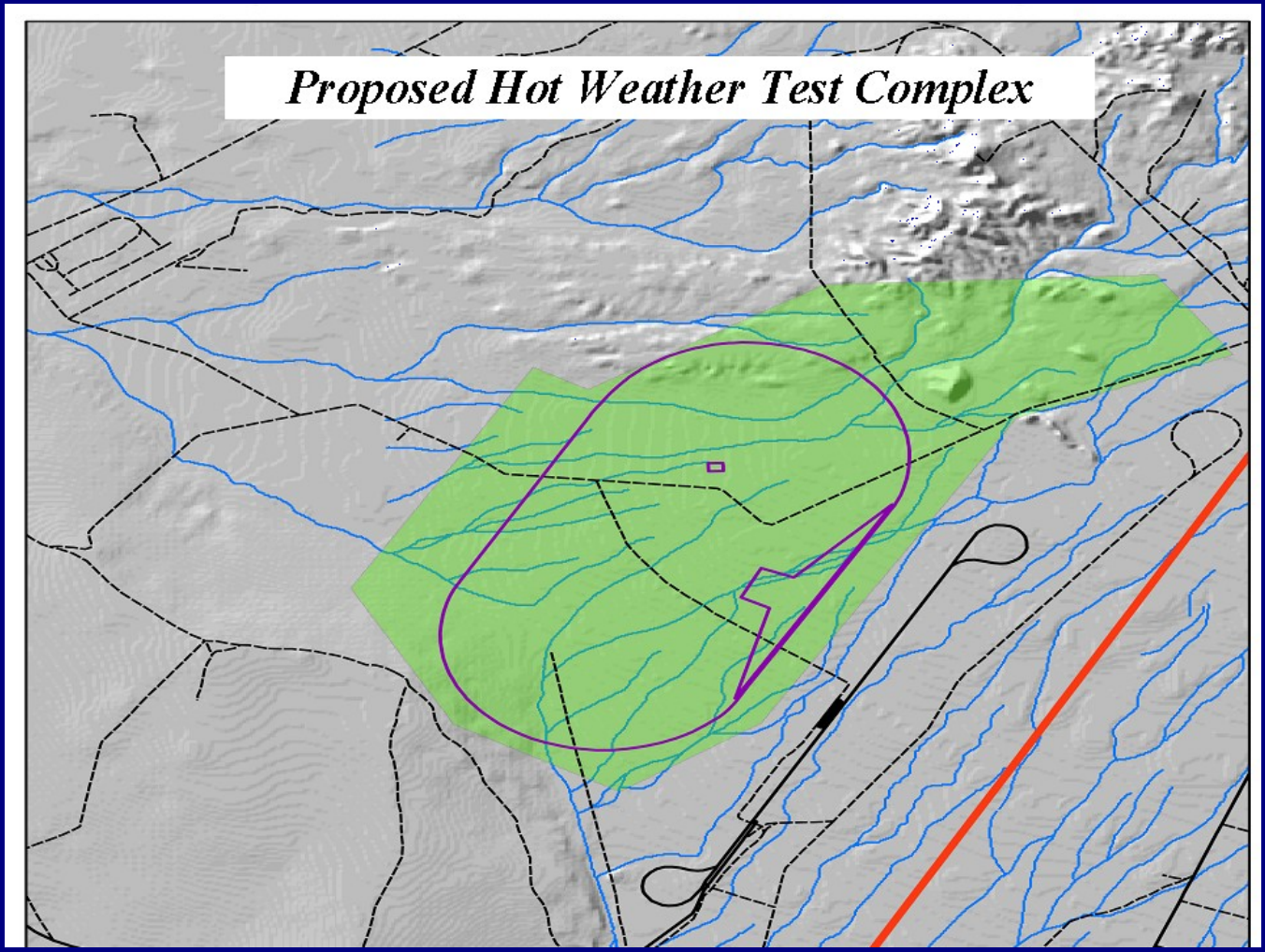
Yuma Proving Ground



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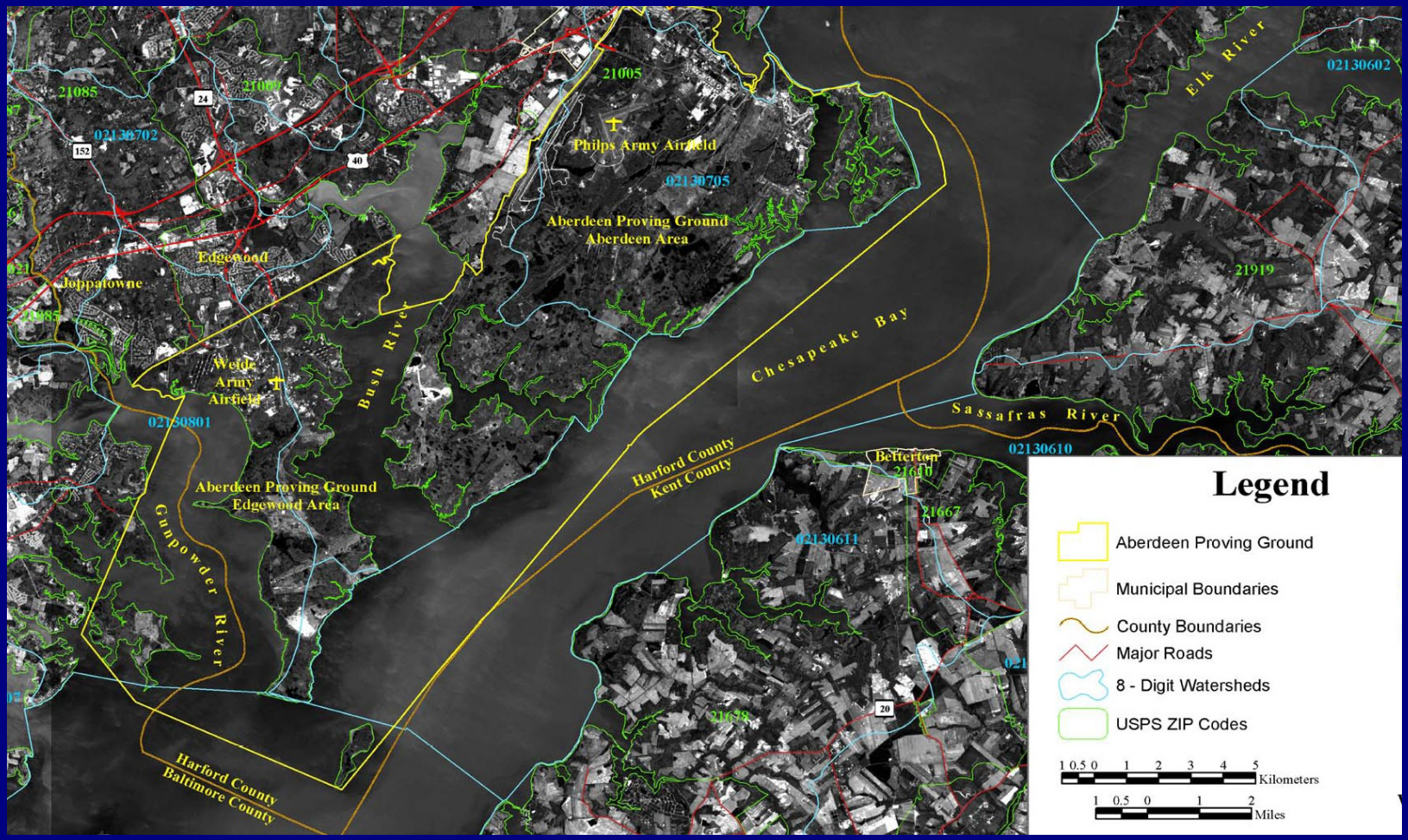
Edgewood Area - APG



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Maryland Blvd - APG

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Snake Creek – Miramar

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EUL Projects

- Fort Meade, Maryland
- Redstone Arsenal, Alabama
- Fort Campbell, Kentucky
- Fort Carson, Colorado
- West Point, New York
- Fort Douglas, Salt Lake City, Utah
- Moffett Field, San Jose, California
- Tinker AFB, Oklahoma City

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How to Stay Plugged In

HTTP://EUL.ARMY.MIL

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QUESTIONS